

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services **FSC Class:** R408

Contract number: 47QRAA18D001Z

For more information on ordering from Federal Supply Schedules go to: The GSA Schedules page at GSA.gov.

Contract period: December 05, 2017 – December 04, 2022

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Alexandria, VA 22305-2513
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Email:

info@schulersolutions.com

Web Address:

www.schulersolutions.com

Contract administration source:

Andrew J. Schuler

Business size: Small

Price list current as of Modification(s):

Mass Mod: PS-A832 06/15/21

PS Mod: PS-0003

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
OLM	OLMRC	Order-Level Materials (OLM)
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430RC	Professional and Management Development Training

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: See Page 4 for Pricing Table

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4 for Labor Category Descriptions

2. Maximum order: \$1,000,000

SINs	Maximum Order
OLM	\$250,000
541611	\$1,000,000
611430	\$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): Domestic Only – 50 States, DC, and Territories.

5. Point(s) of production (city, county, and State or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. Quantity discounts: None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions:

1.0%, 10 Days, Net 30 Days

9. Foreign items (list items by country of origin): Not Applicable

10a. Time of delivery (Contractor insert number of days.): To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list: Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Contact Contractor

11. F.O.B. point(s): Destination

12a. Ordering address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as Company Address

14. Warranty provision: Contractor's Standard Commercial Warranty

15. Export packing charges, if applicable: N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A.

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A

23. Data Universal Number System (DUNS) number: 028053389

24. Notification regarding registration in System for Award Management (SAM) database: Registered

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Final Pricing:

SIN	Awarded Labor Category	Site	Hourly Rate
541611, 611430	Executive Consultant	Both	\$351.84
541611, 611430	Senior Consultant	Both	\$261.84
541611, 611430	Consultant 5	Both	\$237.75
541611, 611430	Consultant 4	Both	\$196.38
541611, 611430	Consultant 3	Both	\$172.81
541611, 611430	Consultant 2	Both	\$157.10
541611, 611430	Consultant 1	Both	\$130.92
541611, 611430	Administrative	Both	\$43.98

Labor Category Descriptions:

Service Category	Description	Minimum Qualifications
Executive Consultant	Executive managerial level consultant with extensive experience and demonstrated expertise providing oversight and management to projects	Bachelor’s Degree and 25 years of Equivalent

Service Category	Description	Minimum Qualifications
	<p>and/or multi-project consulting and training teams and programs, including fields such as leadership and business management, change management, organizational strategy and development, adult learning, instructional design, program design, human-centered design/design thinking, and program evaluation/assessment. Provides guidance to consulting teams to optimize performance and manage the allocation of consulting resources according to client specifications, goals, and budgets.</p> <p>Recognized in the professional community as an expert in their specific field(s) and as a valued mentor both to executives and to other consulting professionals.</p>	Professional Experience
Senior Consultant	<p>Senior expert with extensive experience and demonstrated expertise in the development of strategies, recommendations, or other problem - solving solutions for client challenges. Assesses client situation and provides thoroughly researched recommendations and detailed approaches to solve business problems across multiple complex tasks in multiple organizations. Provides expertise, guidance, consultation, thought leadership, and education to the client and/or project team based on specialized deep expertise in such fields as leadership and business management, change management, organizational design, instructional design, strategic communications. Coaches C-level and other executives. Recognized in the professionally community as an expert in their specific field.</p>	Bachelor's Degree and 20 years of Equivalent Professional Experience
Consultant V	<p>Confers with client executive leadership to help the client shape their organization/program vision and communicating that vision to project team and other critical stakeholders. Serves as a key facilitator between multiple teams. Directs the staff assigned to client projects. Responsible for reviewing and ensuring that all project deliverables are of the highest quality. May coach executives and managers in the client organization. Recognized in the professional community as expert in technical or specialty</p>	Bachelor's Degree and 15 years of Equivalent Professional Experience

Service Category	Description	Minimum Qualifications
	<p>areas included in training programs. Manages complex learning and development programs often involving multiple learning events and courses. Has demonstrated expertise in program and/or systems management, planning, and development. Organizes, directs, and coordinates planning and production of all learning and development activities. Provides expert knowledge, advice, research, analysis, and leadership to learning and development team and client executives. Provides leadership to influence objectives of complex efforts aimed at organization development, leadership development, or individual development. May also deliver training.</p>	
Consultant IV	<p>Confers with client executive management using line of business expertise to define the client's strategic business goals, and advises in identifying solutions to address operational inefficiencies and create strategic alignment within the organization. Applies appropriate theories and methodologies to the analysis to identify root causes of problems and develop appropriate solutions. Applies best practices. May coach executives and managers in the client organization. Recognized in the professional community as an expert in the technical/specialty area being addressed. Manages larger, more complex or technically advanced products and courseware materials (such as, training aids, course workbooks, instructor guides) with input from project and customer stakeholders and best practices in course subject matter, in support of project-specific requirements. May be responsible for instructional development tasks among multiple projects. May lead less experienced instructional. May also deliver training.</p>	<p>Bachelor's Degree and 12 years of Equivalent Professional Experience</p>
Consultant III	<p>Confers with client management to define the client's strategic business goals, and advises on strategies to achieve them. Develops plans that outline the overall scope of work and leads activities aimed at achieving them. Key contributor to deliverables such as data collection plans and activities, communications plans and activities, change management plans and activities. Designs and leads workshops, meetings,</p>	<p>Bachelor's Degree and 10 years of Equivalent Professional Experience</p>

Service Category	Description	Minimum Qualifications
	<p>and discussion sessions aimed at problem solving. Executes work associated with plans above and with plans developed by others. Has demonstrated relevant experience in one or more specialty areas. Designs and develops instructional products and courseware materials (such as, training aids, course workbooks, instructor guides) with input from project and customer stakeholders and best practices in course subject matter in support of project-specific requirements. Includes design of story boards and concepts for technology-based training. May also deliver training.</p>	
Consultant II	<p>Works together with the more senior project team members in completing major portions of the overall scope of work of the project. Leads activities such as data collection, writing, research, facilitation, analysis, training, etc. in support of project team’s objectives. Executes work associated with plans and strategies developed by others.</p>	<p>Bachelor’s Degree and 5 years of Equivalent Professional Experience</p>
Consultant I	<p>Works together with more senior project team members in completing portions of the overall scope of work of the project. Conducts activities, such as data collection, writing, research, facilitation, analysis, training, etc. in support of project team’s objectives.</p>	<p>Bachelor’s Degree and 2 years of Equivalent Professional Experience</p>
Administrative	<p>Works with consulting team members to create documents and generate reports. Possesses skills in document formatting, report formatting, proofreading, presentations, and communications support, with facility in multiple software applications in common use for both collaboration and for processing, reporting, and displaying information, such as Microsoft Word, Excel, PowerPoint, Visio, Teams, Adobe Acrobat, etc.</p>	<p>Bachelor’s Degree</p>

Substitution Methodology	
The minimum experience/education criteria cited for each labor category may be substituted for the following equivalencies:	
Master’s	Bachelor’s plus 2 years experience
PhD	Master’s plus 2 years experience, or Bachelor’s plus 4 years experience